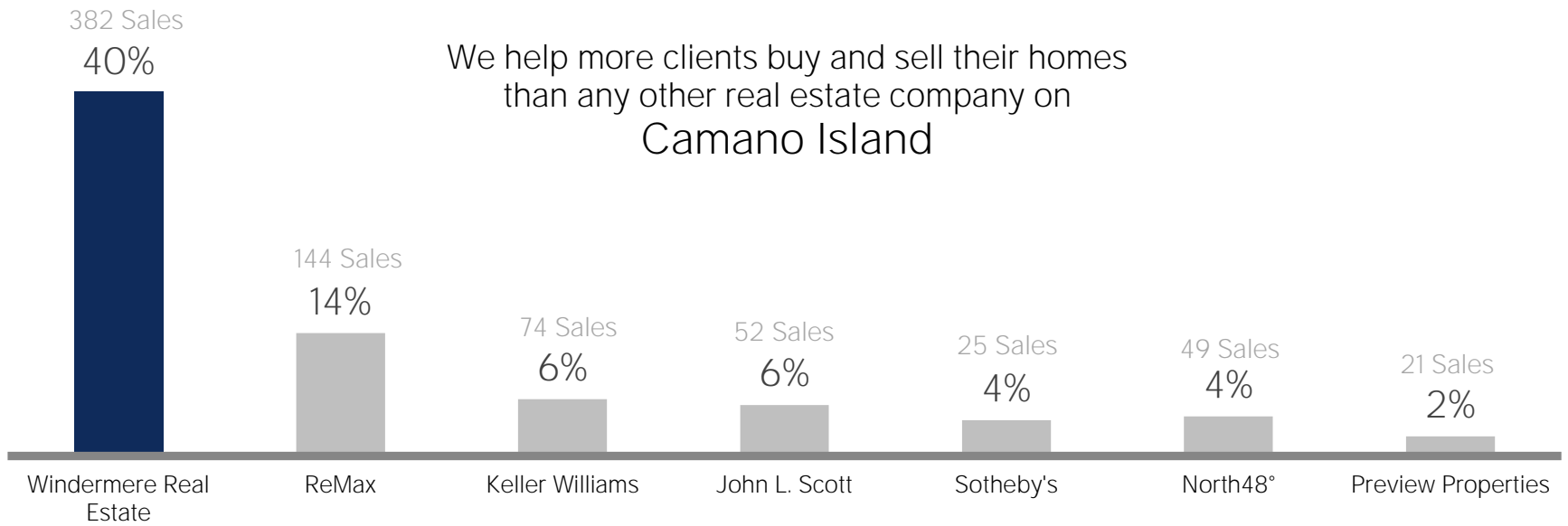




MARKET SHARE\* | ROLLING 12 MONTHS ENDED JULY 31, 2020  
Sales on Camano Island, WA



MARKET SHARE\* | JULY 31, 2020  
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	20	20	40	47%
ReMax	2	3	5	6%
John L. Scott	0	4	2	2%
Keller Williams	5	3	8	9%
North 48°	2	1	3	3%
Sotheby's	1	-	1	1%
All other competitors with less than 2% market share	19	4	27	31%
TOTAL	49	35	86	100%

YEAR TO DATE SNAPSHOT\* | AUGUST 15, 2020

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	46	87	-47%	(41)	100
List Price vs. Sales Price Ratio	100%	99%	1%	0	99%
Number of Homes Sold YTD	253	282	-10%	(29)	305
Average Days on Market (Sold Listings)	41	43	-5%	(2)	43
Average Sale Price	544,904	479,520	14%	65,384	471,831
Price Difference on Average YTD Sold	14%	2%			

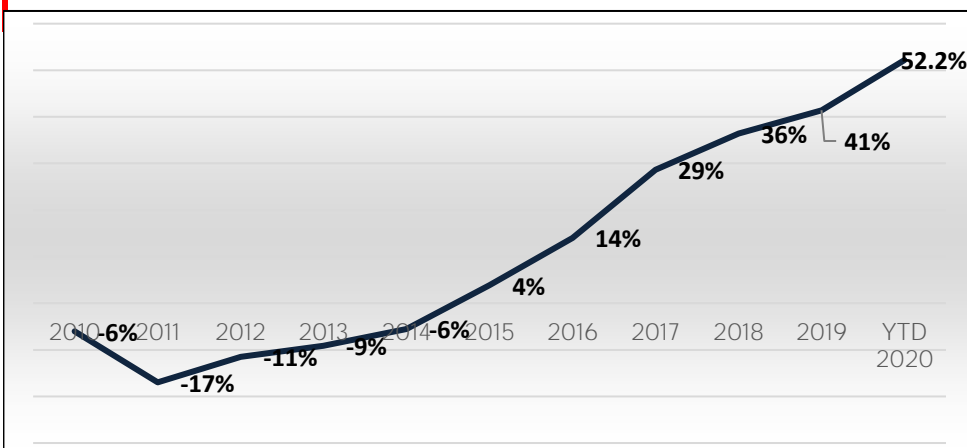
	AUGUST 2019 - JULY 2020	AUGUST 2018 - JULY 2019	% +/-	# +/-	AUGUST 2017 - JULY 2018
Number of Homes Sold Rolling 12 Months	417	439	-5%	(22)	511

PREVIOUS MONTH SNAPSHOT\* | JULY 31, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in July	52	48	8%	4	48
Number of Pendings in July	62	44	41%	18	40
Number of Solds in July	56	52	8%	4	58

10 YEAR AVERAGE SALES PRICE TREND | JULY 31, 2020

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	315,270	-6%	-6%
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-6%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	36%
2019	491,938	5%	41%
YTD 2020	544,904	11%	52.2%

AREA MARKET SURVEY\* | AUGUST 15, 2020

JULY 31, 2020  
MONTHS SUPPLY  
OF INVENTORY

0.9

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	0	1	100%	3
200-249	0	1	100%	4
250-299	0	1	100%	11
300-349	3	8	267%	34
350-399	0	10	1000%	32
400-449	1	6	600%	25
450-499	1	7	700%	17
500-549	10	4	40%	22
550-599	5	8	160%	24
600-649	4	4	100%	15
650-699	2	4	200%	15
700-749	1	5	500%	9
750-799	0	4	400%	11
800-849	3	0	0%	8
850-899	6	2	33%	5
900-949	4	1	100%	0
950-999	0	4	400%	2
1000-1499	4	1	25%	13
1500-1999	2	1	50%	2
2000+	0	0	0%	1
<b>CAMANO ISLAND</b>	<b>46</b>	<b>72</b>	<b>157%</b>	<b>253</b>

