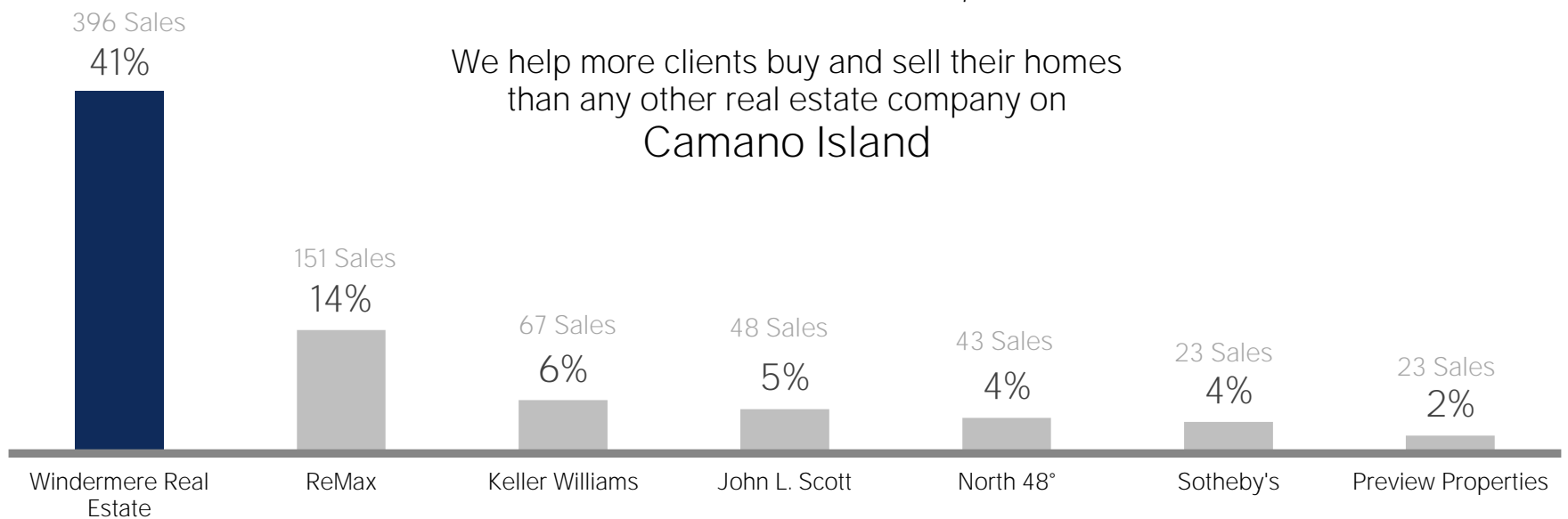




MARKET SHARE* | ROLLING 12 MONTHS ENDED JUNE 30, 2020
Sales on Camano Island, WA



MARKET SHARE* | JUNE 30, 2020
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	19	21	40	36%
ReMax	2	5	7	6%
John L. Scott	2	5	7	6%
Keller Williams	3	4	7	6%
North 48°	4	2	6	5%
Sotheby's	4	-	4	4%
All other competitors with less than 2% market share	26	14	40	36%
TOTAL	60	51	111	100%

YEAR TO DATE SNAPSHOT* | JULY 11, 2020

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	56	92	-39%	(36)	85
List Price vs. Sales Price Ratio	99%	99%	0%	0	99%
Number of Homes Sold YTD	193	221	-13%	(28)	260
Average Days on Market (Sold Listings)	45	47	-4%	(2)	44
Average Sale Price	541,528	473,013	14%	68,515	459,810
Price Difference on Average YTD Sold	14%	3%			

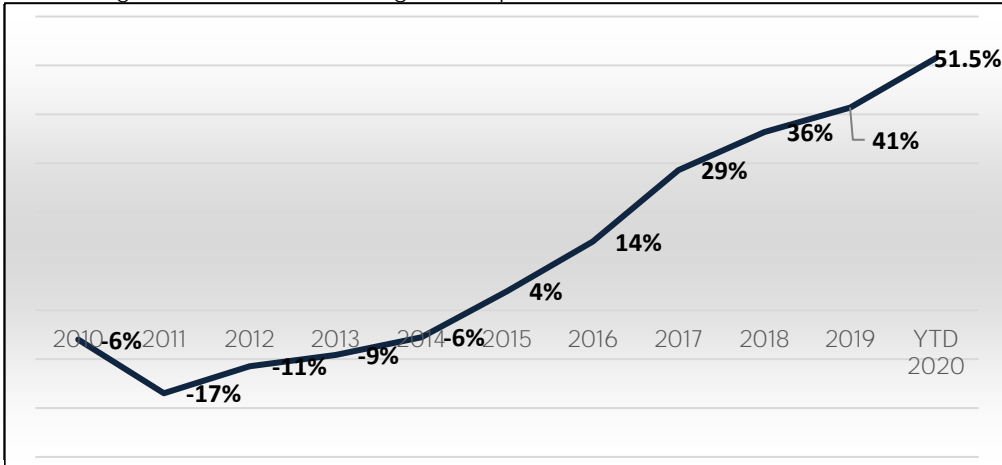
	JULY 2019 - JUNE 2020	JULY 2018 - JUNE 2019	% +/-	# +/-	JULY 2017 - JUNE 2018
Number of Homes Sold Rolling 12 Months	412	441	-7%	(29)	503

PREVIOUS MONTH SNAPSHOT* | JUNE 30, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in June	56	60	-7%	(4)	63
Number of Pendings in June	41	54	-24%	(13)	53
Number of Solds in June	32	54	-41%	(22)	77

10 YEAR AVERAGE SALES PRICE TREND | JUNE 30, 2020

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	315,270	-6%	-6%
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-6%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	36%
2019	491,938	5%	41%
YTD 2020	541,528	10%	51.5%

JUNE 30, 2020
MONTHS SUPPLY
OF INVENTORY

1.9

AREA MARKET SURVEY* | JULY 11, 2020

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	0	0	0%	3
200-249	1	1	100%	3
250-299	1	2	200%	10
300-349	5	11	220%	29
350-399	2	8	400%	23
400-449	2	3	150%	20
450-499	5	3	60%	12
500-549	3	6	200%	19
550-599	6	8	133%	17
600-649	3	4	133%	8
650-699	6	5	83%	10
700-749	4	1	25%	7
750-799	1	3	300%	9
800-849	1	3	300%	5
850-899	7	0	0%	5
900-949	2	3	150%	0
950-999	1	3	0%	1
1000-1499	5	1	20%	10
1500-1999	1	0	0%	2
2000+	0	0	0%	0
CAMANO ISLAND	56	65	116%	193

