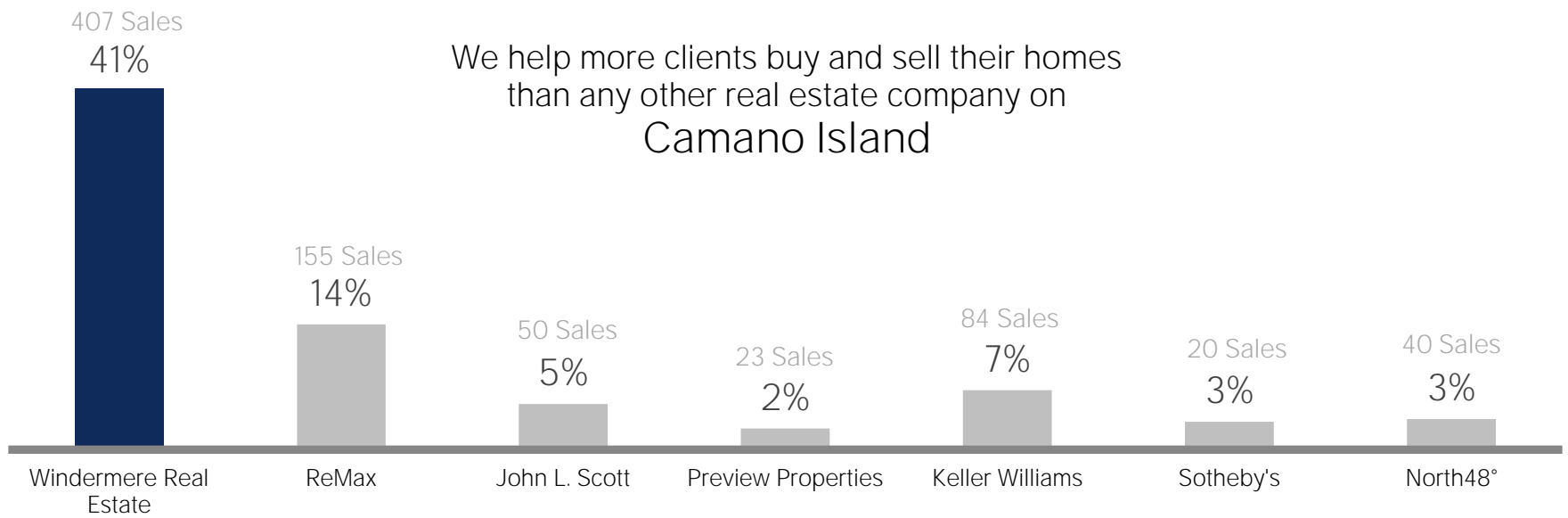




MARKET SHARE* | ROLLING 12 MONTHS ENDED MAY 31, 2020
Sales on Camano Island, WA



MARKET SHARE* | MAY 31, 2020
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	20	27	47	47%
ReMax	5	7	12	12%
John L. Scott	1	5	6	6%
Keller Williams	4	4	8	8%
North 48°	2	2	4	4%
Sotheby's	1	-	1	1%
All other competitors with less than 2% market share	14	9	23	23%
TOTAL	47	54	101	100%

YEAR TO DATE SNAPSHOT* | JUNE 9, 2020

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	48	91	-47%	(43)	80
List Price vs. Sales Price Ratio	99%	99%	0%	(0)	99%
Number of Homes Sold YTD	152	173	-12%	(21)	182
Average Days on Market (Sold Listings)	48	52	-8%	(4)	51
Average Sale Price	535,689	462,109	16%	73,580	458,724
Price Difference on Average YTD Sold	16%	1%			

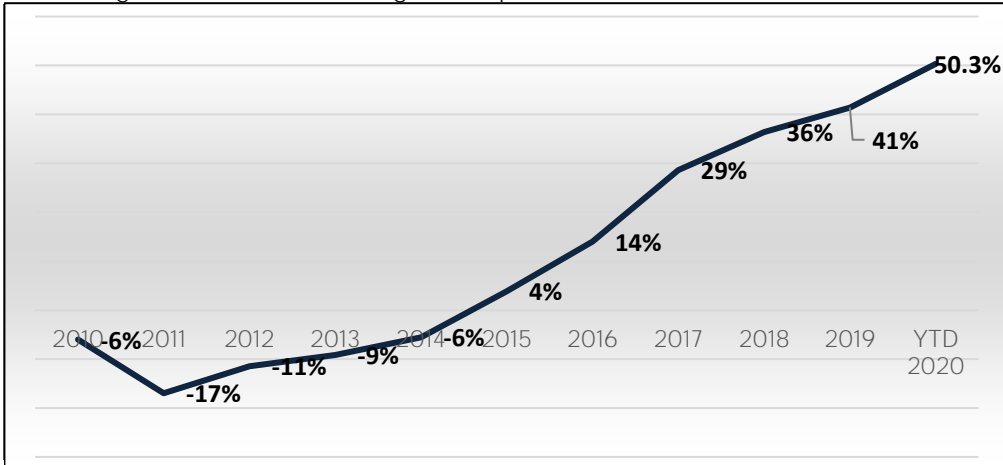
	JUNE 2019 - MAY 2020	JUNE 2018 - MAY 2019	% +/-	# +/-	JUNE 2017 - MAY 2018
Number of Homes Sold Rolling 12 Months	431	464	-7%	(33)	493

PREVIOUS MONTH SNAPSHOT* | MAY 31, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in May	39	73	-47%	(34)	90
Number of Pendings in May	45	60	-25%	(15)	71
Number of Solds in May	35	50	-30%	(15)	35

10 YEAR AVERAGE SALES PRICE TREND | MAY 31, 2020

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	315,270	-6%	-6%
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-6%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	36%
2019	491,938	5%	41%
YTD 2020	535,689	9%	50.3%

AREA MARKET SURVEY* | JUNE 9, 2020

MAY 31, 2020
MONTHS SUPPLY
OF INVENTORY

1.3

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	0	1	100%	2
200-249	0	2	200%	1
250-299	1	3	300%	7
300-349	5	8	160%	24
350-399	2	5	250%	20
400-449	3	5	167%	16
450-499	3	3	100%	10
500-549	3	3	100%	19
550-599	9	1	11%	15
600-649	1	6	600%	3
650-699	3	0	0%	8
700-749	1	1	100%	6
750-799	2	2	100%	6
800-849	2	6	300%	1
850-899	6	2	33%	3
900-949	1	3	300%	0
950-999	1	0	0%	1
1000-1499	5	2	40%	8
1500-1999	0	0	0%	2
2000+	0	0	0%	0
CAMANO ISLAND	48	53	110%	152

