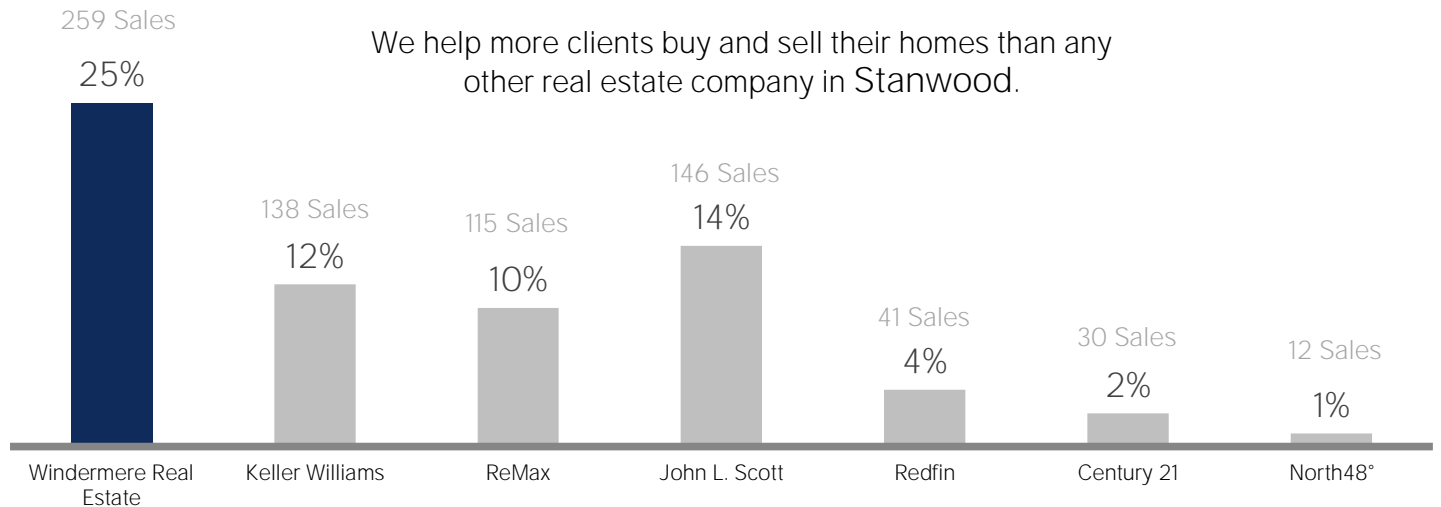




MARKET SHARE\* | ROLLING 12 MONTHS ENDED APRIL 30, 2020  
Sales in Stanwood, WA



MARKET SHARE\* | APRIL 30, 2020  
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	12	10	22	20%
ReMax	2	4	6	6%
John L. Scott	6	6	12	11%
Keller Williams	10	6	16	15%
Preview	0	2	2	2%
North 48°	1	1	2	2%
All other competitors with less than 2% market share	41	8	49	45%
TOTAL	72	37	109	100%

YEAR TO DATE SNAPSHOT\* | MAY 12, 2020

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	81	74	9%	7	53
List Price vs. Sales Price Ratio	101%	100%	1%	0	100%
Number of Sold Homes YTD	150	129	16%	21	113
Average Days on Market (Sold Listings)	49	48	2%	1	57
Average Sale Price	510,455	465,191	10%	45,264	469,983
Price Difference on Average YTD Sold	10%	-1%			

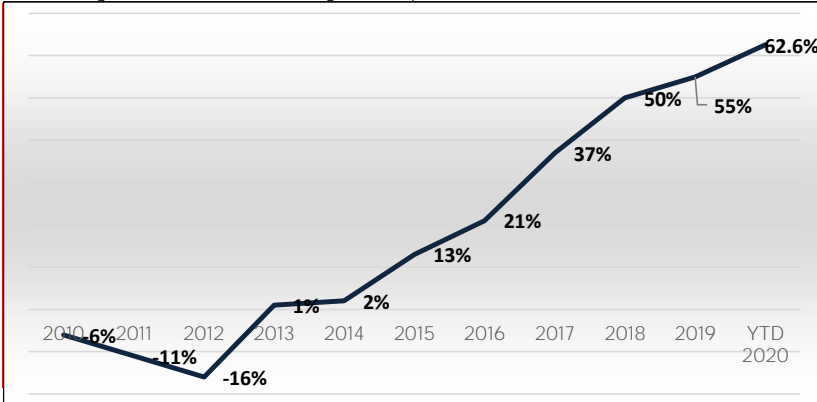
	MAY 2019 - APRIL 2020	MAY 2018 - APRIL 2019	% +/-	# +/-	MAY 2017 - APRIL 2018
Number of Homes Sold Rolling 12 Months	498	475	5%	23	449

PREVIOUS MONTH SNAPSHOT\* | APRIL 30, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in April	45	67	-33%	(22)	68
Number of Pendings in April	32	46	-30%	(14)	48
Number of Solds in April	28	37	-24%	(9)	32

10 YEAR AVERAGE SALES PRICE TREND | APRIL 30, 2020

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	284,712	-6%	-6%
2011	270,519	-5%	-11%
2012	255,772	-5%	-16%
2013	300,148	17%	1%
2014	302,126	1%	2%
2015	334,567	11%	13%
2016	362,741	8%	21%
2017	421,632	16%	37%
2018	474,529	13%	50%
2019	488,467	5%	55%
YTD 2020	510,455	8%	62.6%

AREA MARKET SURVEY\* | MAY 12, 2020

APRIL 30, 2020  
MONTHS SUPPLY  
OF INVENTORY  
  
**2.4**

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	0	0	0%	1
200-249	0	1	100%	0
250-299	0	1	100%	0
300-349	3	3	100%	7
350-399	5	10	200%	14
400-449	2	17	850%	25
450-499	8	14	175%	21
500-549	13	12	92%	10
550-599	13	11	85%	11
600-649	9	6	67%	8
650-699	2	2	100%	6
700-749	6	2	33%	6
750-799	4	0	0%	2
800-849	3	1	33%	0
850-899	4	1	25%	0
900-949	0	1	100%	0
950-999	2	0	0%	0
1000-1499	3	0	0%	2
1500-1999	2	0	0%	0
2000+	2	0	0%	0
<b>TOTAL</b>				
<b>STANWOOD</b>	<b>81</b>	<b>82</b>	<b>101%</b>	<b>113</b>

