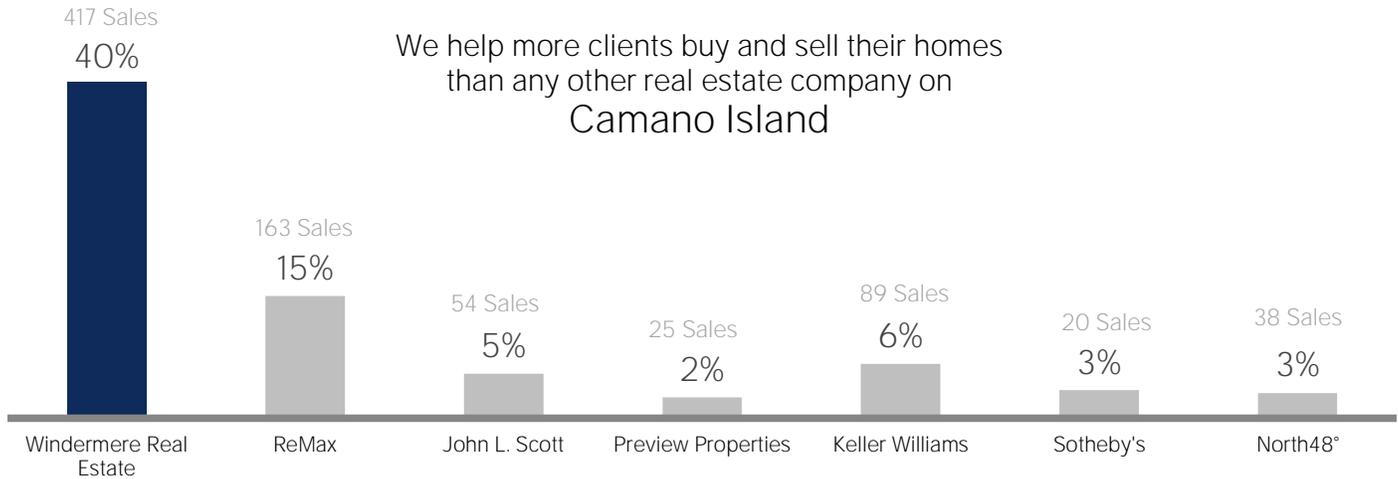




MARKET SHARE\* | ROLLING 12 MONTHS ENDED APRIL 30, 2020  
Sales on Camano Island, WA



MARKET SHARE\* | APRIL 30, 2020  
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	19	35	54	48%
ReMax	4	6	10	9%
John L. Scott	2	5	7	6%
Keller Williams	5	2	7	6%
North 48°	0	1	1	1%
Sotheby's	1	-	1	1%
All other competitors with less than 2% market share	25	7	32	29%
TOTAL	56	56	112	100%

YEAR TO DATE SNAPSHOT\* | MAY 12, 2020

	2020	2019	% +/-	# +/-	2018
Total Active Residential Listings	54	90	-40%	(36)	83
List Price vs. Sales Price Ratio	99%	99%	0%	(0)	99%
Number of Homes Sold YTD	122	124	-2%	(2)	135
Average Days on Market (Sold Listings)	52	53	-2%	(1)	54
Average Sale Price	523,898	422,398	24%	101,500	452,184
Price Difference on Average YTD Sold	24%	-7%			

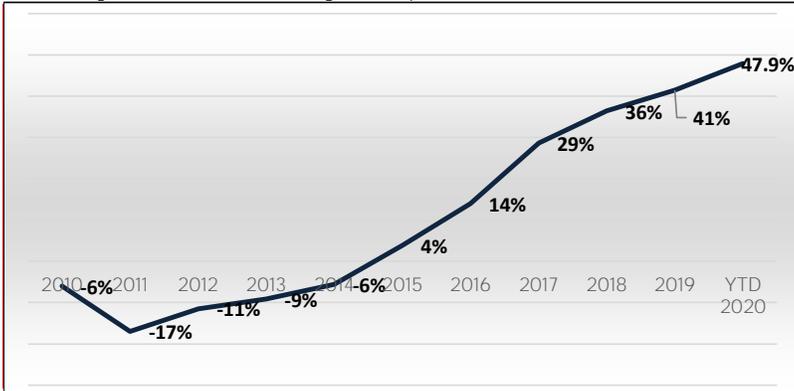
	MAY 2019 - APRIL 2020	MAY 2018 - APRIL 2019	% +/-	# +/-	MAY 2017 - APRIL 2018
Number of Homes Sold Rolling 12 Months	445	450	-1%	(5)	503

PREVIOUS MONTH SNAPSHOT\* | APRIL 30, 2020

	2020	2019	% +/-	# +/-	2018
Number of New Listings added in April	36	50	-28%	(14)	49
Number of Pendings in April	29	35	-17%	(6)	38
Number of Solds in April	26	32	-19%	(6)	32

10 YEAR AVERAGE SALES PRICE TREND | APRIL 30, 2020

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2010	315,270	-6%	-6%
2011	280,645	-11%	-17%
2012	296,126	6%	-11%
2013	303,012	2%	-9%
2014	313,938	4%	-6%
2015	343,373	9%	4%
2016	378,272	10%	14%
2017	433,567	15%	29%
2018	467,371	8%	36%
2019	491,938	5%	41%
YTD 2020	523,898	6%	47.9%

AREA MARKET SURVEY\* | MAY 12, 2020

APRIL 30, 2020  
MONTHS SUPPLY  
OF INVENTORY

2.1



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2020
0-99	0	0	0%	0
100-199	1	0	0%	2
200-249	1	0	0%	1
250-299	1	2	200%	6
300-349	5	5	100%	23
350-399	5	8	160%	13
400-449	2	2	100%	13
450-499	2	3	150%	9
500-549	5	2	40%	17
550-599	5	4	80%	11
600-649	2	8	400%	2
650-699	3	2	67%	3
700-749	0	1	100%	6
750-799	3	0	0%	5
800-849	3	2	67%	1
850-899	7	0	0%	2
900-949	4	1	25%	0
950-999	0	0	0%	1
1000-1499	4	3	75%	5
1500-1999	0	0	0%	2
2000+	1	0	0%	0
<b>CAMANO ISLAND</b>	<b>54</b>	<b>43</b>	<b>80%</b>	<b>122</b>