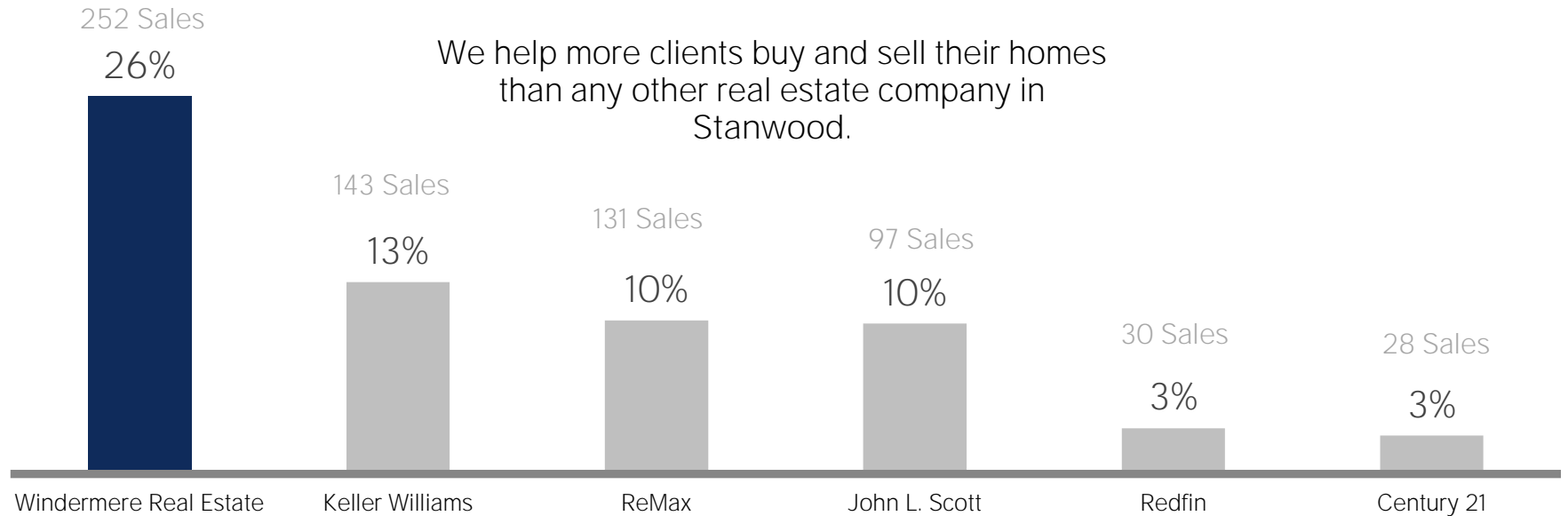




MARKET SHARE\* | ROLLING 12 MONTHS ENDED FEBRUARY 28, 2019  
Sales in Stanwood, WA



MARKET SHARE\* | FEBRUARY 28, 2019  
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE	AVG DAYS ON MKT
Windermere Real Estate	18	5	23	23%	45
ReMax	7	11	18	18%	148
John L. Scott	10	2	12	12%	54
Keller Williams	6	5	11	11%	29
Realty One Group	0	4	4	4%	29
Century 21	0	0	-	0%	48
All other competitors with less than 2% market share	20	14	34	33%	
TOTAL	61	41	102	100%	

YEAR TO DATE SNAPSHOT\* | MARCH 12, 2019

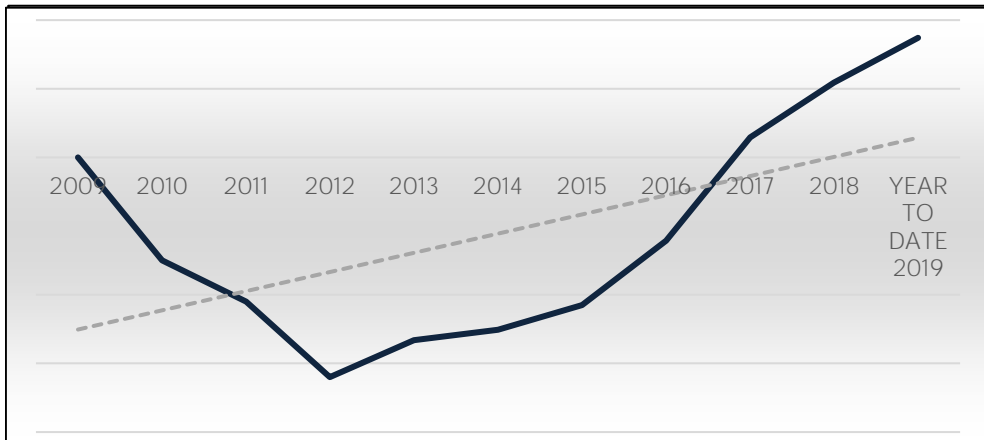
	2019	2018	% +/-	# +/-	2017
Total Active Residential Listings	54	54	0%	-	59
Average Active Price	648,935	535,829	21%	113,106	537,589
Average Days on Market (Active Listings)	99	73	36%	26	108
List Price vs. Sales Price Ratio	99%	99%	0%	(0)	99%
Number of Sold Homes YTD	55	43	28%	12	75
Average Days on Market (Sold Listings)	45	63	-29%	(18)	53
Average Sale Price	463,932	435,528	7%	28,404	377,366
Price Difference on Average YTD Sold	7%	15%			

PREVIOUS MONTH SNAPSHOT\* | FEBRUARY 28, 2019

	2019	2018	% +/-	# +/-	2014   5 YRS
Number of New Listings added in February	21	31	-32%	(10)	30
Number of Pendings in February	25	34	-26%	(9)	30
Number of Solds in February	28	14	100%	14	22

10 YEAR AVERAGE SALES PRICE TREND\* | JANUARY 31, 2019

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year	% Change From Prior Year	Running Total
2009	-7%	0%
2010	-15%	-15%
2011	-6%	-21%
2012	-11%	-32%
2013	5%	-27%
2014	2%	-25%
2015	4%	-22%
2016	9%	-12%
2017	15%	3%
2018	8%	11%
YEAR TO DATE 2019	7%	17%

AREA MARKET SURVEY\* | MARCH 12, 2019

FEBRUARY 28, 2019  
MONTHS SUPPLY  
OF INVENTORY  
  
**2.1**

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2019
0-99	0	0	0%	0
100-139	0	0	0%	0
140-199	0	2	0%	0
200-249	1	1	0%	1
250-299	1	2	200%	5
300-349	2	4	200%	8
350-399	1	7	700%	10
400-449	11	11	100%	8
450-499	5	8	160%	4
500-549	5	3	60%	3
550-599	5	3	60%	4
600-649	6	3	50%	6
650-699	5	1	20%	1
700-749	5	1	20%	2
750-799	1	0	0%	1
800-849	0	0	0%	1
850-899	0	1	0%	1
900-999	1	0	0%	0
1000-1499	4	1	25%	0
1500-1999	0	0	0%	0
2000+	1	0	0%	0
<b>TOTAL</b>				
<b>STANWOOD</b>	<b>54</b>	<b>48</b>	<b>89%</b>	<b>55</b>

