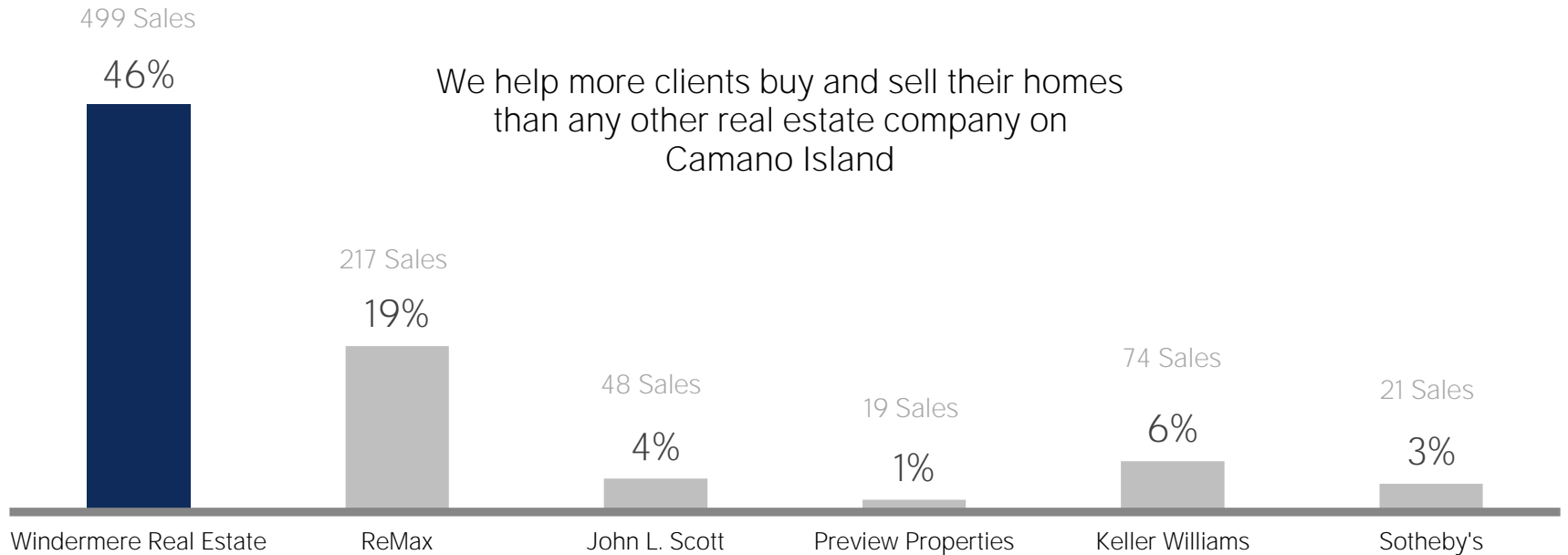




MARKET SHARE* | ROLLING 12 MONTHS ENDED FEBRUARY 28, 2019
Sales on Camano Island, WA



MARKET SHARE* | FEBRUARY 28, 2019
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE	AVG DAYS ON MKT
Windermere Real Estate	31	32	63	38%	59
ReMax	11	24	35	21%	84
John L. Scott	2	4	6	4%	79
Keller Williams	5	7	12	7%	62
Century 21	2	0	2	1%	66
Sotheby's	3	2	5	3%	121
All other competitors with less than 2% market share	28	17	45	27%	
TOTAL	82	86	168	100%	

YEAR TO DATE SNAPSHOT* | MARCH 12, 2019

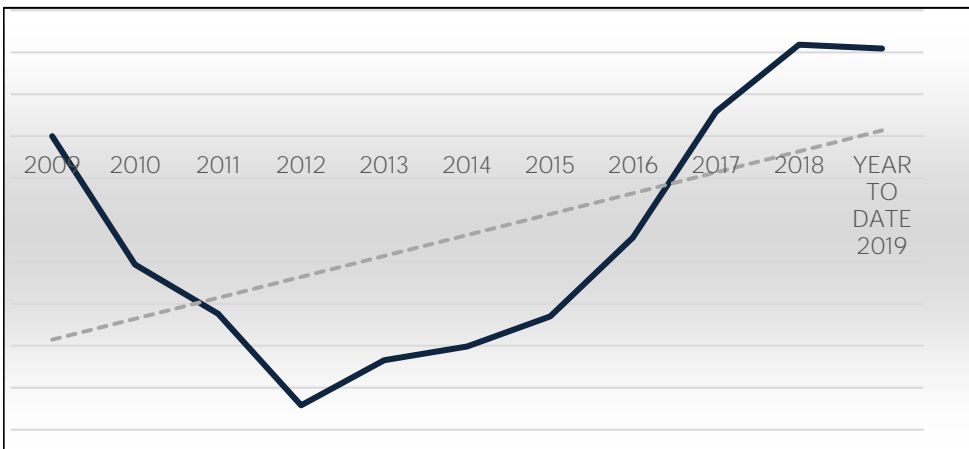
	2019	2018	% +/-	# +/-	2017
Total Active Residential Listings	75	46	63%	29	83
Average Active Price	622,112	595,720	4%	26,392	537,333
Average Days on Market (Active Listings)	83	27	207%	56	99
List Price vs. Sales Price Ratio	99%	98%	1%	0	99%
Number of Sold Homes YTD	60	78	-23%	(18)	65
Average Days on Market (Sold Listings)	48	62	-23%	(14)	79
Average Sale Price	426,753	434,122	-2%	(7,369)	406,345
Price Difference on Average YTD Sold	-2%	7%			

PREVIOUS MONTH SNAPSHOT* | FEBRUARY 28, 2019

	2019	2018	% +/-	# +/-	2014 5 YRS
Number of New Listings added in February	31	34	-9%	(3)	40
Number of Pendings in February	30	27	11%	3	23
Number of Solds in February	22	35	-37%	(13)	17

10 YEAR AVERAGE SALES PRICE TREND* | FEBRUARY 28, 2019

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year	% Change From Prior Year	Running Total
2009	-7%	0%
2010	-15%	-15%
2011	-6%	-21%
2012	-11%	-32%
2013	5%	-27%
2014	2%	-25%
2015	4%	-22%
2016	9%	-12%
2017	15%	3%
2018	8%	11%
YEAR TO DATE 2019	-1.7%	9%

FEBRUARY 28, 2019
MONTHS SUPPLY
OF INVENTORY

3.5

AREA MARKET SURVEY* | MARCH 12, 2019

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2019
0-99	0	0	0%	0
100-139	0	1	0%	0
140-199	0	0	0%	4
200-249	4	3	75%	1
250-299	5	4	80%	3
300-349	8	9	113%	10
350-399	5	9	180%	13
400-449	6	4	67%	7
450-499	9	1	11%	5
500-549	6	2	33%	6
550-599	1	1	100%	5
600-649	9	2	22%	1
650-699	6	1	17%	3
700-749	3	0	0%	0
750-799	1	0	0%	0
800-849	3	0	0%	0
850-899	0	1	0%	2
900-999	1	1	100%	0
1000-1499	5	0	0%	0
1500-1999	1	0	0%	0
2000+	2	0	0%	0
CAMANO ISLAND	75	39	52%	60

