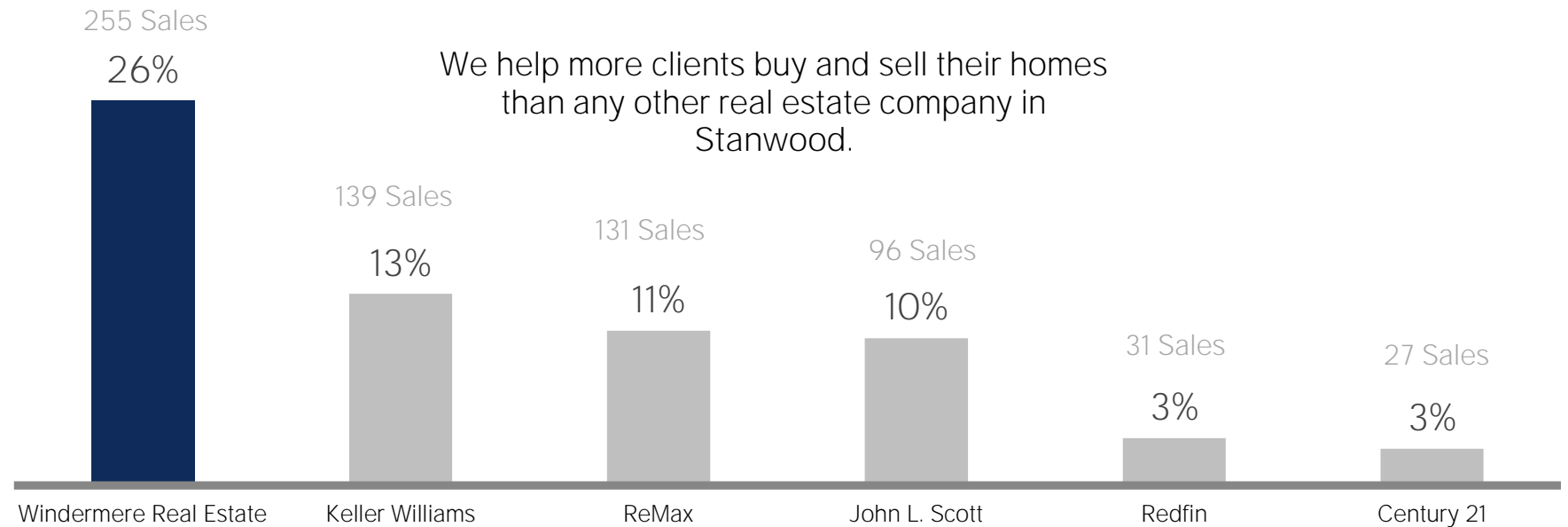




MARKET SHARE* | ROLLING 12 MONTHS ENDED JANUARY 31, 2019
Sales in Stanwood, WA



MARKET SHARE* | JANUARY 31, 2019
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE	AVG DAYS ON MKT
Windermere Real Estate	20	4	24	20%	48
ReMax	7	12	19	16%	141
John L. Scott	8	2	10	8%	60
Keller Williams	8	5	13	11%	40
Realty One Group	1	5	6	5%	30
Century 21	0	0	-	0%	48
Other	30	16	46	39%	
TOTAL	74	44	118	100%	

YEAR TO DATE SNAPSHOT* | FEBRUARY 15, 2019

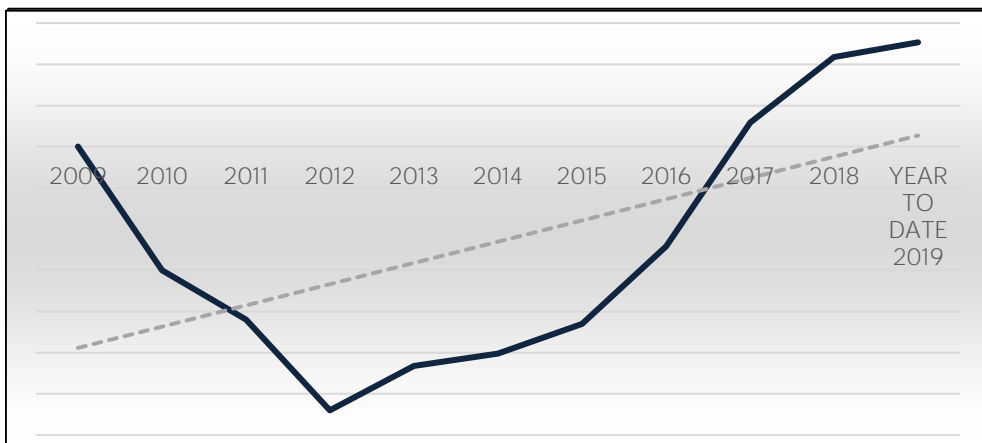
	2019	2018	% +/-	# +/-	2017
Total Active Residential Listings	62	53	17%	9	59
Average Active Price	608,802	645,986	-6%	(37,184)	550,140
Average Days on Market (Active Listings)	128	93	38%	35	119
List Price vs. Sales Price Ratio	99%	99%	0%	(0)	100%
Number of Sold Homes YTD	22	17	29%	5	44
Average Days on Market (Sold Listings)	53	68	-22%	(15)	58
Average Sale Price	446,924	439,160	2%	7,764	362,250
Price Difference on Average YTD Sold	2%	21%			

PREVIOUS MONTH SNAPSHOT* | JANUARY 2019

	2019	2018	% +/-	# +/-	2014 5 YRS
Number of New Listings added in January	42	31	35%	11	24
Number of Pendings in January	36	34	6%	2	26
Number of Solds in January	14	14	0%	-	10

10 YEAR AVERAGE SALES PRICE TREND* | JANUARY 31, 2019

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year	% Change From Prior Year	Running Total
2009	-7%	0%
2010	-15%	-15%
2011	-6%	-21%
2012	-11%	-32%
2013	5%	-27%
2014	2%	-25%
2015	4%	-22%
2016	9%	-12%
2017	15%	3%
2018	8%	11%
YEAR TO DATE 2019	2%	13%

AREA MARKET SURVEY* | FEBRUARY 15, 2019

JANUARY 31, 2019
MONTHS SUPPLY
OF INVENTORY

5.1



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2019
0-99	0	0	0%	0
100-139	0	0	0%	0
140-199	0	2	0%	0
200-249	0	2	0%	0
250-299	1	1	100%	3
300-349	5	4	80%	5
350-399	3	8	267%	3
400-449	15	12	80%	1
450-499	5	3	60%	2
500-549	6	2	33%	2
550-599	3	4	133%	2
600-649	7	4	57%	2
650-699	4	0	0%	1
700-749	5	1	20%	1
750-799	1	2	0%	0
800-849	2	0	0%	0
850-899	0	0	0%	0
900-999	1	1	0%	0
1000-1499	3	1	33%	0
1500-1999	0	0	0%	0
2000+	1	0	0%	0
TOTAL				
STANWOOD	62	47	76%	22