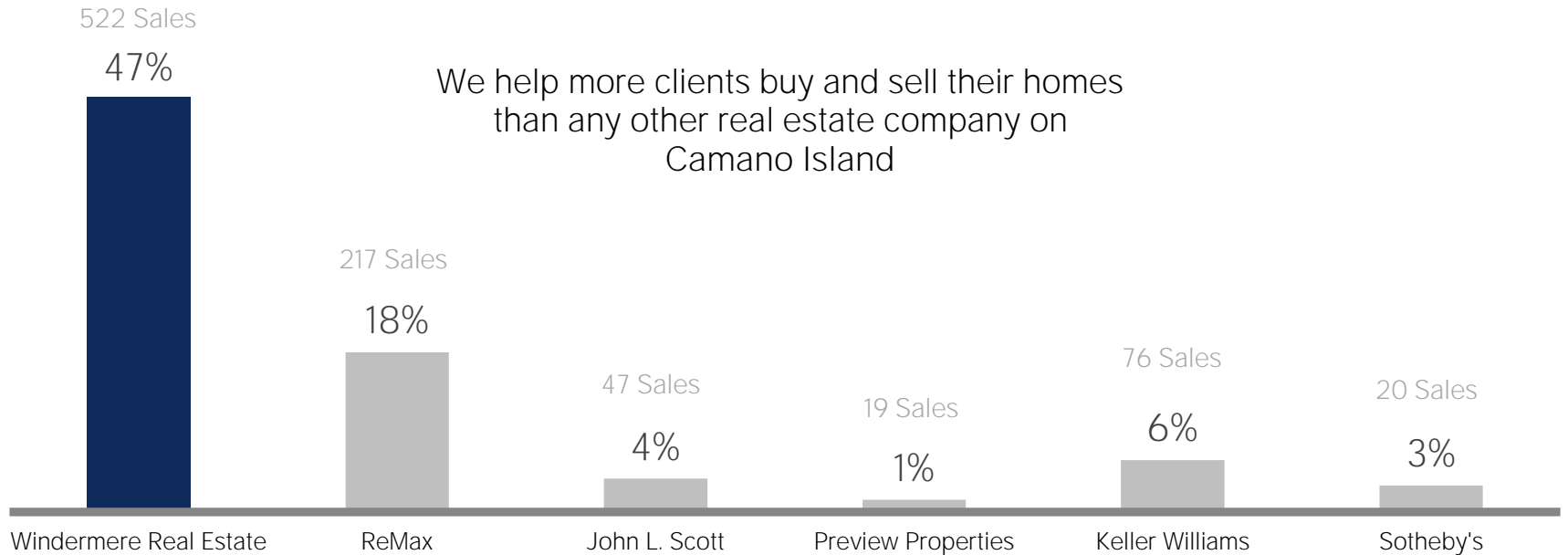




MARKET SHARE\* | ROLLING 12 MONTHS ENDED JANUARY 31, 2019  
Sales on Camano Island, WA



MARKET SHARE\* | JANUARY 31, 2019  
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE	AVG DAYS ON MKT
Windermere Real Estate	35	31	66	38%	60
ReMax	17	29	46	27%	90
John L. Scott	2	4	6	3%	82
Keller Williams	6	3	9	5%	67
Century 21	2	0	2	1%	97
Sotheby's	4	3	7	4%	113
Other	21	16	37	21%	
TOTAL	87	86	173	100%	

YEAR TO DATE SNAPSHOT\* | FEBRUARY 15, 2019

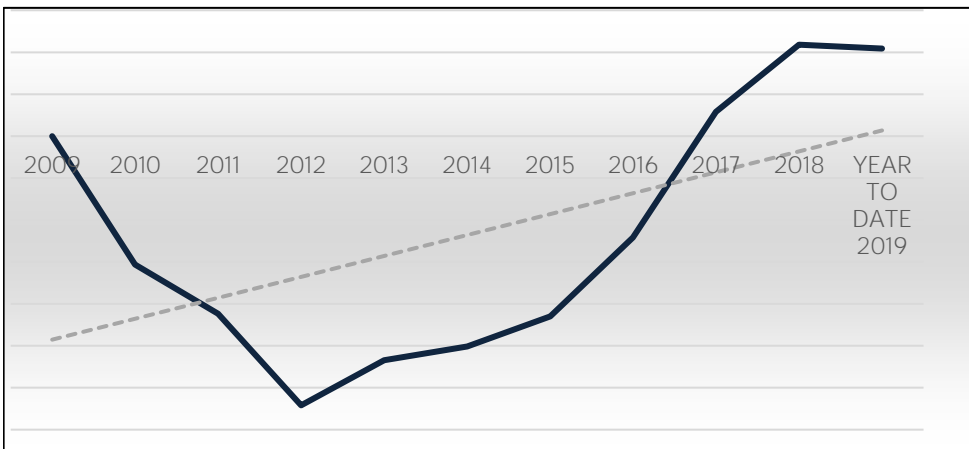
	2019	2018	% +/-	# +/-	2017
Total Active Residential Listings	81	60	35%	21	97
Average Active Price	594,162	560,563	6%	33,599	451,272
Average Days on Market (Active Listings)	84	79	6%	5	100
List Price vs. Sales Price Ratio	99%	98%	1%	0	98%
Number of Sold Homes YTD	34	35	-3%	(1)	32
Average Days on Market (Sold Listings)	52	53	-2%	(1)	86
Average Sale Price	425,115	427,179	-0.5%	(2,064)	441,473
Price Difference on Average YTD Sold	-0.5%	-3%			

PREVIOUS MONTH SNAPSHOT\* | JANUARY 2019

	2019	2018	% +/-	# +/-	2014   5 YRS
Number of New Listings added in January	46	32	44%	14	39
Number of Pendings in January	26	36	-28%	(10)	26
Number of Solds in January	26	27	-4%	(1)	19

10 YEAR AVERAGE SALES PRICE TREND\* | JANUARY 31, 2019

Percentages based on the average sales price for all residential homes sold on Camano Island (98282) during each calendar year.



Year	% Change From Prior Year	Running Total
2009	-7%	0%
2010	-15%	-15%
2011	-6%	-21%
2012	-11%	-32%
2013	5%	-27%
2014	2%	-25%
2015	4%	-22%
2016	9%	-12%
2017	15%	3%
2018	8%	11%
YEAR TO DATE 2019	-0.5%	10%

JANUARY 31, 2019  
MONTHS SUPPLY  
OF INVENTORY

3.4



AREA MARKET SURVEY\* | FEBRUARY 15, 2019

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2019
0-99	0	0	0%	0
100-139	0	0	0%	0
140-199	0	1	0%	3
200-249	5	1	20%	1
250-299	7	4	57%	1
300-349	13	4	31%	5
350-399	8	10	125%	7
400-449	5	6	120%	2
450-499	7	2	29%	4
500-549	6	3	50%	4
550-599	3	0	0%	4
600-649	4	1	25%	1
650-699	8	1	13%	2
700-749	2	0	0%	0
750-799	2	0	0%	0
800-849	3	0	0%	0
850-899	2	0	0%	0
900-999	1	1	100%	0
1000-1499	5	1	20%	0
1500-1999	0	0	0%	0
2000+	2	0	0%	0
<b>CAMANO ISLAND</b>	<b>83</b>	<b>35</b>	<b>42%</b>	<b>34</b>