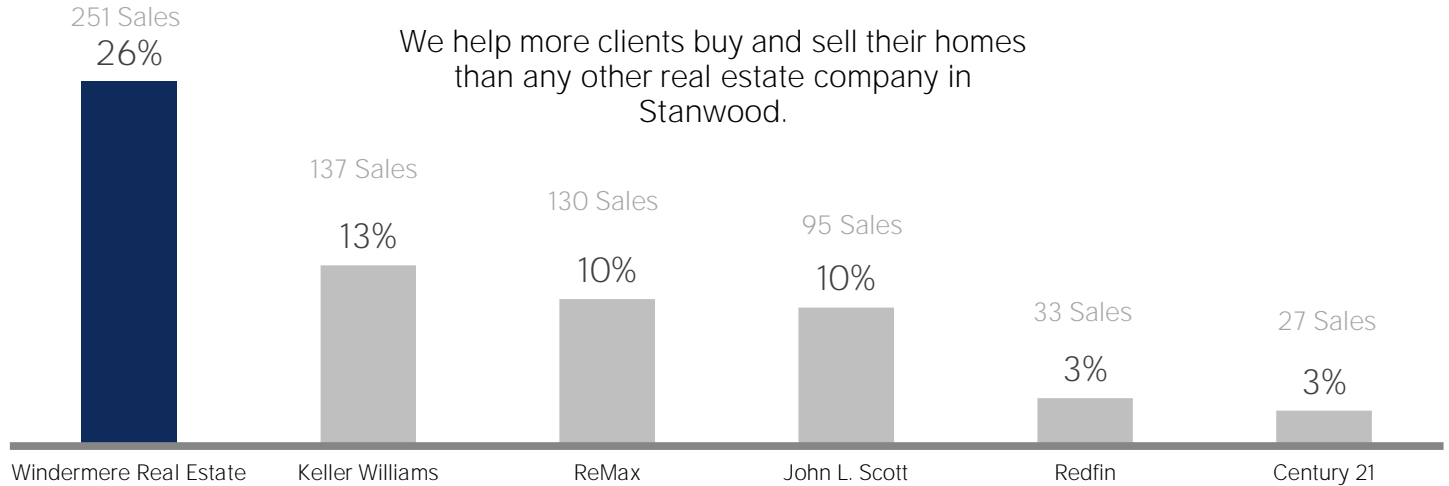




MARKET SHARE* | ROLLING 12 MONTHS ENDED DECEMBER 31, 2018 | YEAR END
Sales in Stanwood, WA



MARKET SHARE* | DECEMBER 31, 2018
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE	AVG DAYS ON MKT
Windermere Real Estate	23	5	28	21%	49
ReMax	6	14	20	15%	144
John L. Scott	9	2	11	8%	64
Keller Williams	9	4	13	10%	44
Realty One Group	1	8	9	7%	77
Century 21	0	0	-	0%	60
Other	27	25	52	39%	
TOTAL	75	58	133	100%	

YEAR TO DATE SNAPSHOT* | DECEMBER 31, 2018

	2018	2017	% +/-	# +/-	2016
Total Active Residential Listings	75	52	44%	23	72
Average Active Price	592,959	668,106	-11%	(75,147)	518,401
Average Days on Market (Active Listings)	99	97	2%	2	111
List Price vs. Sales Price Ratio	100%	100%	0%	0	100%
Number of Sold Homes YTD	459	492	-7%	(33)	485
Average Days on Market (Sold Listings)	45	45	0%	-	46
Average Sale Price	474,529	421,632	13%	52,897	362,741
Price Difference on Average YTD Sold	13%	16%			

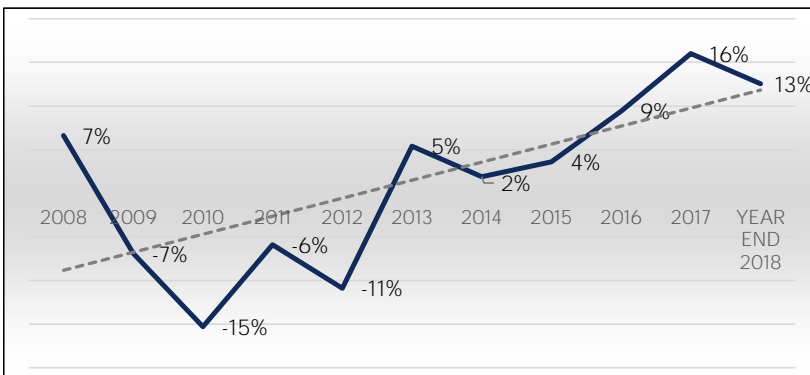


PREVIOUS MONTH SNAPSHOT* | DECEMBER 2018

	2018	2017	% +/-	# +/-	2013 5 YRS
Number of New Listings added in December	14	13	8%	1	25
Number of Pendings in December	20	16	25%	4	23
Number of Solds in December	35	35	0%	-	27

10 YEAR AVERAGE SALES PRICE TREND* | DECEMBER 31, 2018

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.



Year	% Change From Prior Year	Running Total
2008	7%	7%
2009	-7%	0%
2010	-15%	-16%
2011	-6%	-22%
2012	-11%	-32%
2013	5%	-27%
2014	2%	-25%
2015	4%	-22%
2016	9%	-12%
2017	16%	4%
YEAR END 2018	13%	16%

AREA MARKET SURVEY* | DECEMBER 31, 2018

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2018
0-99	0	0	0%	0
100-139	0	0	0%	0
140-199	1	0	0%	8
200-249	1	2	200%	8
250-299	1	2	200%	40
300-349	5	4	80%	46
350-399	4	5	125%	88
400-449	19	2	11%	65
450-499	6	1	17%	44
500-549	4	0	0%	29
550-599	8	1	13%	31
600-649	8	2	25%	37
650-699	4	0	0%	27
700-749	6	0	0%	15
750-799	0	0	0%	6
800-849	0	0	0%	3
850-899	2	0	0%	3
900-999	0	0	0%	4
1000-1499	5	0	0%	3
1500-1999	0	0	0%	0
2000+	1	0	0%	2
TOTAL STANWOOD	75	19	25%	459