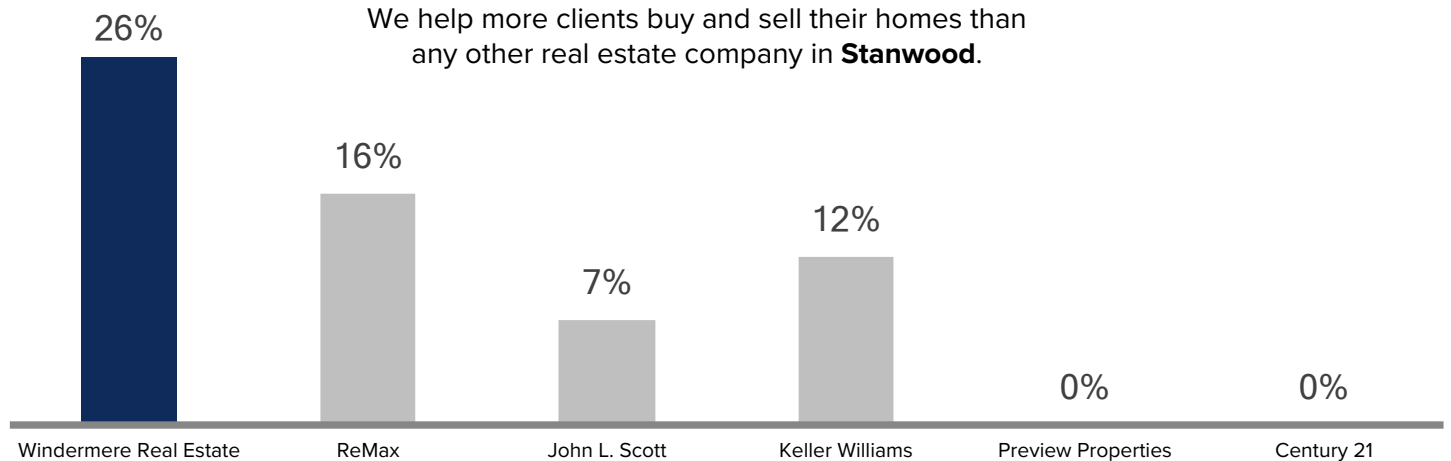




**MARKET SHARE\* | ROLLING 12 MONTHS ENDED OCTOBER 31, 2018**  
Sales in Stanwood, WA



**MARKET SHARE\* | OCTOBER 31, 2018**  
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE	AVG DAYS ON MKT
Windermere Real Estate	31	4	35	<b>26%</b>	<b>48</b>
ReMax	12	10	22	16%	140
John L. Scott	9	1	10	7%	61
Keller Williams	12	4	16	12%	56
Preview Properties	0	0	-	0%	59
Century 21	0	0	-	0%	67
Other	34	18	52	39%	
<b>TOTAL</b>	<b>98</b>	<b>37</b>	<b>135</b>	<b>100%</b>	

**YEAR TO DATE SNAPSHOT\* | NOVEMBER 12, 2018**

	2018	2017	% +/-	# +/-	2016
Total Active Residential Listings	71	75	-5%	(4)	102
Average Active Price	671,872	645,206	4%	26,666	490,949
Average Days on Market (Active Listings)	95	77	23%	18	125
List Price vs. Sales Price Ratio	100%	100%	0%	0	100%
Number of Sold Homes YTD	397	437	-9%	(40)	432
Average Days on Market (Sold Listings)	44	46	-4%	(2)	45
Average Sale Price	468,966	425,938	10%	43,028	361,717
Price Difference on Average YTD Sold	<b>10%</b>	18%			

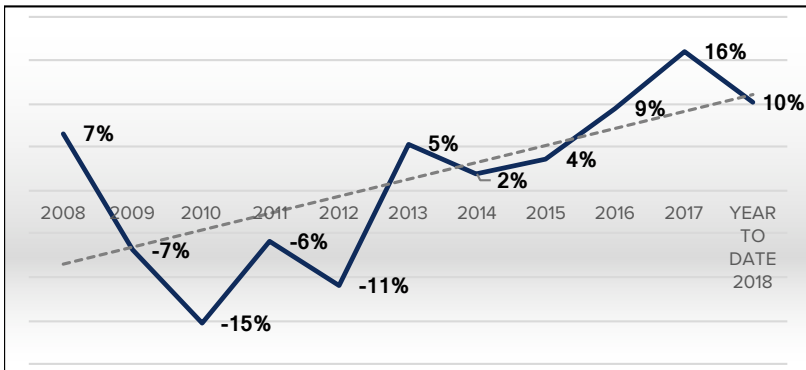


### PREVIOUS MONTH SNAPSHOT\* | OCTOBER 2018

	2018	2017	% +/-	# +/-	2013   5 YRS
Number of New Listings added in October	41	39	5%	2	41
Number of Pendings in October	26	44	-41%	(18)	33
Number of Solds in October	38	46	-17%	(8)	25

### 10 YEAR AVERAGE SALES PRICE TREND\* | OCTOBER 31, 2018

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year	% Change From Prior Year	Running Total
2008	7%	7%
2009	-7%	0%
2010	-15%	-16%
2011	-6%	-22%
2012	-11%	-32%
2013	5%	-27%
2014	2%	-25%
2015	4%	-22%
2016	9%	-12%
2017	16%	4%
<b>YEAR TO DATE 2018</b>	<b>10%</b>	<b>14%</b>

### AREA MARKET SURVEY\* | NOVEMBER 12, 2018

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2018
0-99	0	0	0%	0
100-139	0	0	0%	0
140-199	0	0	0%	9
200-249	1	2	200%	6
250-299	4	5	125%	34
300-349	2	7	350%	40
350-399	6	3	50%	79
400-449	14	10	71%	55
450-499	5	3	60%	38
500-549	7	2	29%	26
550-599	5	2	40%	26
600-649	5	4	80%	33
650-699	7	5	71%	20
700-749	3	0	0%	14
750-799	2	0	0%	5
800-849	0	0	0%	3
850-899	2	0	0%	3
900-999	1	0	0%	3
1000-1499	5	0	0%	2
1500-1999	0	0	0%	0
2000+	2	1	50%	1
<b>TOTAL STANWOOD</b>	<b>71</b>	<b>44</b>	<b>62%</b>	<b>397</b>