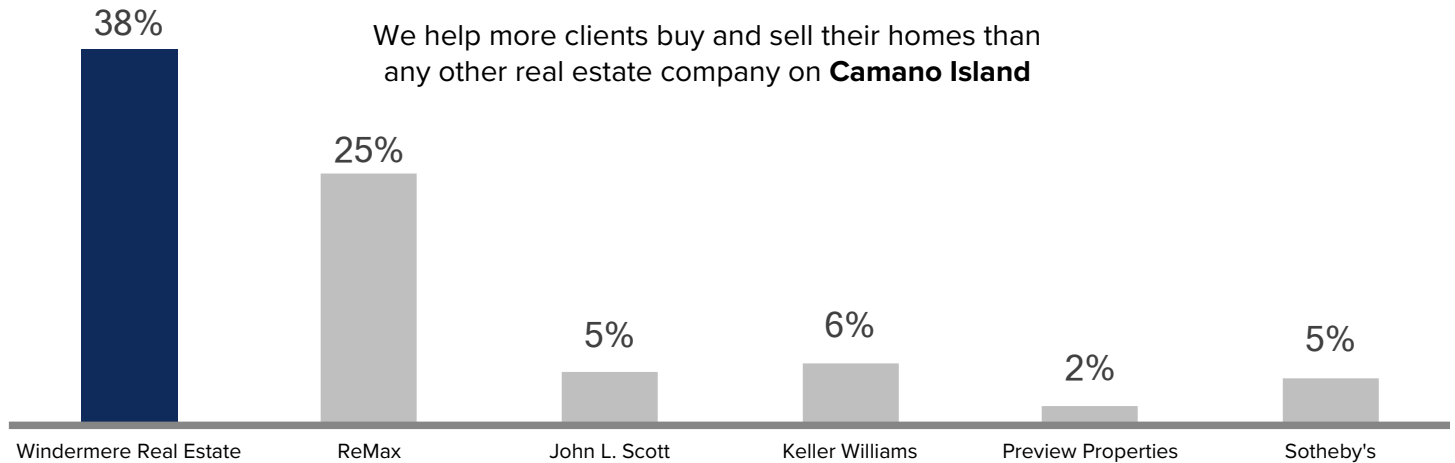




MARKET SHARE* | ROLLING 12 MONTHS ENDED OCTOBER 31, 2018
Sales on Camano Island, WA



MARKET SHARE* | OCTOBER 31, 2018
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE	AVG DAYS ON MKT
Windermere Real Estate	44	35	79	38%	55
ReMax	18	35	53	25%	73
John L. Scott	5	6	11	5%	69
Keller Williams	6	7	13	6%	59
Preview Properties	4	0	4	2%	96
Sotheby's	7	3	10	5%	95
Other	21	18	39	19%	
TOTAL	105	104	209	100%	

YEAR TO DATE SNAPSHOT* | NOVEMBER 12, 2018

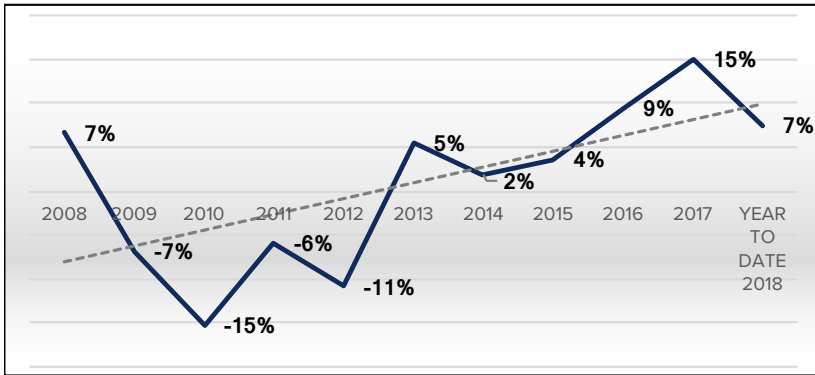
	2018	2017	% +/-	# +/-	2016
Total Active Residential Listings	102	94	9%	8	121
Average Active Price	629,827	562,364	12%	67,463	564,337
Average Days on Market (Active Listings)	83	80	4%	3	113
List Price vs. Sales Price Ratio	99%	99%	0%	(0)	99%
Number of Sold Homes YTD	415	444	-7%	(29)	432
Average Days on Market (Sold Listings)	42	57	-26%	(15)	53
Average Sale Price	469,563	436,973	7%	32,590	378,362
Price Difference on Average YTD Sold	7%	15%			

PREVIOUS MONTH SNAPSHOT* | OCTOBER 2018

	2018	2017	% +/-	# +/-	2013 5 YRS
Number of New Listings added in October	34	36	-6%	(2)	43
Number of Pendings in October	24	32	-25%	(8)	28
Number of Solds in October	32	41	-22%	(9)	22

10 YEAR AVERAGE SALES PRICE TREND* | OCTOBER 31, 2018

Percentages based on the **average sales price** for all residential homes sold on Camano Island (98282) during each calendar year.



Year	% Change From Prior Year	Running Total
2008	7%	7%
2009	-7%	0%
2010	-15%	-16%
2011	-6%	-22%
2012	-11%	-32%
2013	5%	-27%
2014	2%	-25%
2015	4%	-22%
2016	9%	-12%
2017	15%	3%
YEAR TO DATE 2018	7%	10%

AREA MARKET SURVEY* | NOVEMBER 12, 2018

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2018
0-99	0	0	0%	1
100-139	0	2	0%	5
140-199	2	1	50%	11
200-249	7	0	0%	14
250-299	5	5	100%	39
300-349	9	4	44%	61
350-399	12	6	50%	66
400-449	6	6	100%	43
450-499	8	1	13%	37
500-549	8	3	38%	28
550-599	7	0	0%	30
600-649	3	2	67%	16
650-699	11	1	9%	15
700-749	6	0	0%	13
750-799	2	0	0%	7
800-849	1	2	200%	6
850-899	2	1	50%	4
900-999	3	0	0%	4
1000-1499	6	2	33%	14
1500-1999	1	0	0%	1
2000+	3	0	0%	0
TOTAL CAMANO ISLAND	102	36	35%	415