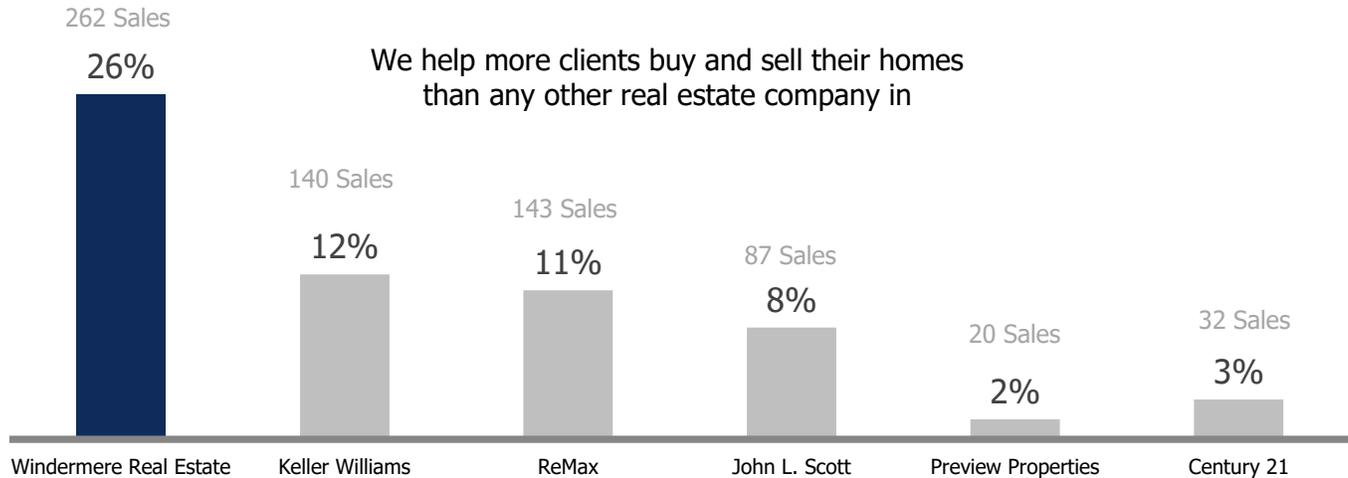




MARKET SHARE* | ROLLING 12 MONTHS ENDED AUGUST 31, 2018
Sales in Stanwood, WA



MARKET SHARE* | AUGUST 31, 2018
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	30	5	35	25%
ReMax	10	11	21	15%
John L. Scott	9	3	12	9%
Keller Williams	14	4	18	13%
Preview Properties	2	0	2	1%
Century 21	0	0	-	0%
Other	37	16	53	38%
TOTAL	102	39	141	100%

YEAR TO DATE SNAPSHOT* | SEPTEMBER 13, 2018

	2018	2017	% +/-	# +/-	2016
Total Active Residential Listings	94	92	2%	2	117
Average Active Price	696,213	360,586	93%	335,627	488,642
Average Days on Market (Active Listings)	94	69	36%	25	112
List Price vs. Sales Price Ratio	100%	100%	0%	0	100%
Number of Sold Homes YTD	350	388	-10%	(38)	404
Average Days on Market (Sold Listings)	45	47	-4%	(2)	46
Average Sale Price	471,075	423,874	11%	47,201	359,610
Price Difference on Average YTD Sold	11%	18%			



PREVIOUS MONTH SNAPSHOT* | AUGUST 2018

	2018	2017	% +/-	# +/-	2016
Number of New Listings added in August	36	53	-32%	(17)	60
Number of Pendings in August	32	43	-26%	(11)	32
Number of Solds in August	29	52	-44%	(23)	54

AVERAGE SALES PRICE TREND* | AUGUST 31, 2018

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.

Year	% Change From Prior Year	Running Total
2008	7%	7%
2009	-7%	0%
2010	-15%	-16%
2011	-6%	-22%
2012	-11%	-32%
2013	5%	-27%
2014	2%	-25%
2015	4%	-22%
2016	9%	-12%
2017	16%	4%
YEAR TO DATE 2018	11%	15%

AREA MARKET SURVEY* | SEPTEMBER 13, 2018

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2018
0-99	0	0	0%	0
100-139	0	0	0%	0
140-199	0	1	0%	6
200-249	2	2	100%	6
250-299	3	4	133%	28
300-349	4	7	175%	33
350-399	7	7	100%	75
400-449	12	12	100%	48
450-499	7	6	86%	34
500-549	11	1	9%	25
550-599	5	3	60%	21
600-649	9	5	56%	26
650-699	13	2	15%	20
700-749	3	0	0%	13
750-799	3	1	33%	4
800-849	2	0	0%	3
850-899	1	0	0%	3
900-999	2	0	0%	3
1000-1499	7	1	14%	1
1500-1999	0	0	0%	0
2000+	3	0	0%	1
TOTAL STANWOOD	94	52	55%	350