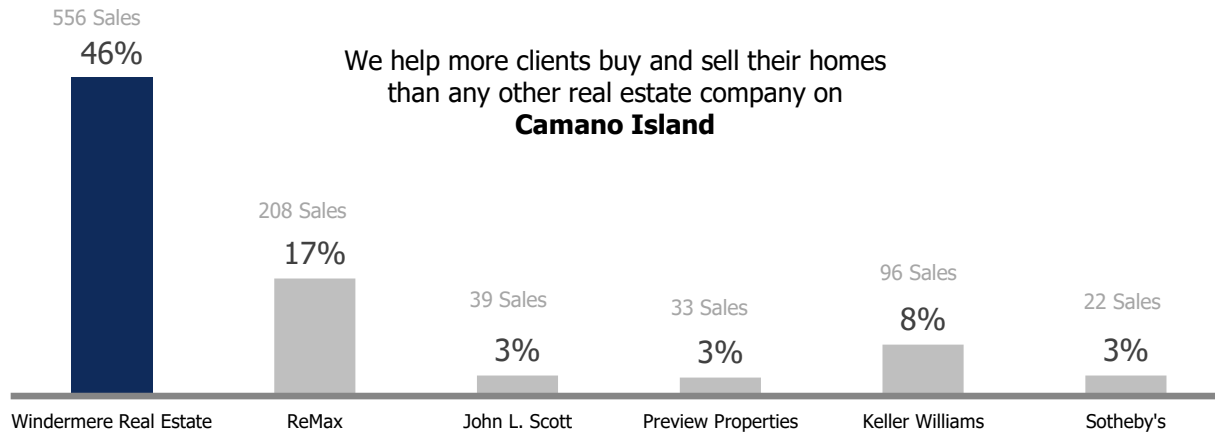




MARKET SHARE* | ROLLING 12 MONTHS ENDED AUGUST 31, 2018
Sales on Camano Island, WA



MARKET SHARE* | AUGUST 31, 2018
Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	42	40	82	38%
ReMax	22	37	59	27%
John L. Scott	8	5	13	6%
Keller Williams	7	6	13	6%
Preview Properties	2	0	2	1%
Sotheby's	7	3	10	5%
Other	16	20	36	17%
TOTAL	104	111	215	100%

YEAR TO DATE SNAPSHOT* | SEPTEMBER 13, 2018

	2018	2017	% +/-	# +/-	2016
Total Active Residential Listings	100	106	-6%	(6)	130
Average Active Price	625,150	597,024	5%	28,126	541,134
Average Days on Market (Active Listings)	81	82	-1%	(1)	105
List Price vs. Sales Price Ratio	99%	99%	0%	(0)	99%
Number of Sold Homes YTD	384	397	-3%	(13)	404
Average Days on Market (Sold Listings)	42	57	-26%	(15)	53
Average Sale Price	475,293	434,663	9%	40,630	378,514
Price Difference on Average YTD Sold	9%	15%			

PREVIOUS MONTH SNAPSHOT* | AUGUST 2018

	2018	2017	% +/-	# +/-	2016
Number of New Listings added in August	43	43	0%	-	54

Number of Pendings in August	32	48	-33%	(16)	52
Number of Solds in August	39	47	-17%	(8)	60

AVERAGE SALES PRICE TREND* | AUGUST 31, 2018

Percentages based on the **average sales price** for all residential homes sold on Camano Island (98282) during each calendar year.

Year	% Change From Prior Year	Running Total
2008	7%	7%
2009	-7%	0%
2010	-15%	-16%
2011	-6%	-22%
2012	-11%	-32%
2013	5%	-27%
2014	2%	-25%
2015	4%	-22%
2016	9%	-12%
2017	15%	3%
YEAR TO DATE 2018	9%	12%

AREA MARKET SURVEY* | SEPTEMBER 13, 2018

Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2018
0-99	0	0	0%	1
100-139	2	1	50%	4
140-199	0	1	#DIV/0!	10
200-249	1	1	100%	13
250-299	5	3	60%	38
300-349	12	8	67%	53
350-399	13	8	62%	60
400-449	10	4	40%	39
450-499	7	4	57%	34
500-549	6	4	67%	25
550-599	8	0	0%	30
600-649	3	1	33%	16
650-699	5	2	40%	13
700-749	10	0	0%	12
750-799	2	1	50%	7
800-849	1	2	200%	6
850-899	2	0	0%	4
900-999	4	0	0%	4
1000-1499	6	2	33%	14
1500-1999	0	0	0%	1
2000+	3	0	0%	0
TOTAL CAMANO ISLAND	100	42	42%	384